



FINANCIAL REPORT

March 25, 2023

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DECLARATION STATEMENT(S)

FYI about Financial Report: This Financial Report is being submitted on March 25, 2023, before launch of The Humanitarian Way. Our intention is to show our financial start up with hopes that seed funding, donations, and grants are much larger than projected after we launch on April 3, 2023.

Business Adv Fundamentals - 9080: Account Activity

Balance Summary: \$24,264.83 (available as of today 03/25/2023)

Print

View: today 03/25/2023

All Transactions

Date	Description	Status	Amount	Available Balance
03/23/2023	Check 1003 - CPO Rent	C	-108.00	24,264.83
03/06/2023	NNT MICROSOFT# 03/07 PURCHASE MSBILL.INFO WA DEBIT CARD *0065	C	-33.00	24,372.83

Statement as of 03/01/2023

02/24/2023	Check 1001 - CPO Rent	C	-108.00	24,405.83
02/24/2023	STRIPE DES:TRANSFER ID:ST- M5G5F6D0N5R7 INDN:THE HUMANITARIAN WAY CO... <i>Donor - Box</i>	C	2,383.45	24,513.83
02/21/2023	Check 1002 - Insurance (Six months)	C	-927.00	22,130.38
02/14/2023	donation - estate William Ling	C	15,000.00	23,057.38
02/10/2023	ACIS COMPUTERS 02/09 PURCHASE SPRINGFIELD MO DEBIT CARD *0065 - Microsoft 365 Setup	C	-180.00	8,057.38
02/06/2023	MO TLR transfer Banking Ctr GLENSTONE #0006151 MO Confirmation# 0352684081	C	3,300.00	8,237.38
02/01/2023	Monthly Fee Business Adv Fundamentals	C	-16.00	4,937.38

Statement as of 12/31/2022

12/08/2022	CHECK ORDER00722 DES:FEE ID:103S4179 INDN:THE HUMANITARIAN WAY CO... <i>- Box of checks</i>	C	-46.62	4,953.38
11/28/2022	MO TLR transfer Banking Ctr GLENSTONE #0006151 MO Confirmation# 1548279522	C	5,000.00	5,000.00

Part VI Financial Data (continued)

A. Statement of Revenues and Expenses

Type of revenue	4 prior tax years or 2 succeeding tax years				
	Current tax year				
	From: 11/21/2022 To: 12/31/2022	From: 04/03/2023 To: 12/31/2023	From: 01/01/2024 To: 01/31/2024	From: ___/___/___ To: ___/___/___	From: ___/___/___ To: ___/___/___
1 Gifts, grants, and contributions received (do not include unusual grants)	\$20,000.	\$25,000.	\$60,000.		
2 Membership fees received	\$0.	\$0.	\$0.		
3 Gross investment income	\$0.	\$0.	\$0.		
4 Net unrelated business income	\$0.	\$0.	\$0.		
5 Taxes levied for your benefit	\$0.	\$0.	\$0.		
6 Value of services or facilities furnished by a governmental unit without charge (not including the value of services generally furnished to the public without charge)	\$0.	\$0.	\$0.		
7 Any revenue not otherwise listed above or in lines 9 - 12 below (provide an itemized list below)	\$0.	\$0.	\$0.		
8 Total of lines 1 through 7	\$20,000.	\$25,000.	\$60,000.	\$0.	\$0.
9 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to your exempt purposes (provide an itemized list below)	\$0.				
10 Total of lines 8 and 9	\$20,000.	\$25,000.	\$60,000.	\$0.	\$0.
11 Net gain or loss on sale of capital assets (provide an itemized list below)	\$0.	\$0.	\$0.		
12 Unusual grants (provide an itemized list below)	\$0.	\$0.	\$0.		
13 Total Revenue (add lines 10 through 12)	\$20,000.	\$25,000.	\$60,000.	\$0.	\$0.
Type of expense	Current tax year	4 prior tax years or 2 succeeding tax years			
14 Fundraising expenses	\$0.	\$625.	\$1,500.		
15 Contributions, gifts, grants, and similar amounts paid out (provide an itemized list below)	\$0.	\$16,175.	\$48,000.		
16 Disbursements to or for the benefit of members (provide an itemized list below)	\$0.	\$0.	\$0.		
17 Compensation of officers, directors, and trustees	\$0.	\$0.	\$0.		
18 Other salaries and wages	\$0.	\$0.	\$0.		
19 Interest expense	\$0.	\$0.	\$0.		
20 Occupancy (rent, utilities, etc.)	\$0.	\$4,200.	\$4,200.		
21 Depreciation and depletion	\$0.	\$0.	\$0.		
22 Professional fees	\$2,500.	\$1,000.	\$1,000.		
23 Any expense not otherwise classified, such as program services (provide an itemized list below)	\$16,500.	\$3,000.	\$3,000.		
24 Total Expenses (add lines 14 through 23)	\$19,000.	\$25,000.	\$57,700.	\$0.	\$0.

25 Itemized financial data

ITEM 1 - The Humanitarian Way was incorporated on November 21, 2022. ITEM 2 - The nonprofit is in the startup stages. ITEM 3 - The start-up expenses from November 2022 to December 2022 include marketing materials and branding (\$2,000), website development (\$9,000), office space (\$2,100), rent insurance (\$2,100), computer (\$1,000), Internet access (\$300), attorney (\$1,500), and various filing fees (\$1,000) are the services not classified as program services. ITEM 4 - The start-up expenses total \$19,000. ITEM 5 -Seed funding is anticipated in April for \$25,000 as a donation and grant writing begins. ITEM 6 - Expenses for Year 2 (2023) and Year 3 (2024) are similar to the Start-up Year (2022) except there are no expenses for market branding and website development. ITEM 7 - Our goal is 80 percent of proceeds will support assisting those with housing insecurities. 20 percent goes to overhead expenses.

Part VI Financial Data (continued)

B. Balance Sheet (for your most recently completed tax year)		Year End: 12/31/2022
Assets		
1	Cash	\$5,000.
2	Accounts receivable, net	\$0.
3	Inventories	\$0.
4	Bonds and notes receivable (provide an itemized list below)	\$0.
5	Corporate stocks (provide an itemized list below)	\$0.
6	Loans receivable (provide an itemized list below)	\$0.
7	Other investments (provide an itemized list below)	\$0.
8	Depreciable assets (provide an itemized list below)	\$0.
9	Land	\$0.
10	Other assets (provide an itemized list below)	\$0.
11	Total Assets (add lines 1 through 10)	\$5,000.
Liabilities		
12	Accounts payable	\$0.
13	Contributions, gifts, grants, etc. payable	\$0.
14	Mortgages and notes payable (provide an itemized list below)	\$0.
15	Other liabilities (provide an itemized list below)	
16	Total Liabilities (add lines 12 through 15)	\$0.
Fund Balances or Net Assets		
17	Total fund balances or net assets	\$0.
18	Total Liabilities and Fund Balances or Net Assets (add lines 16 and 17)	\$0.

19 Itemized financial data

Part IV Your Activities

Describe completely and in detail your past, present, and planned activities. Do not refer to or repeat the purposes in your organizing document.

For each past, present, or planned activity, include information that answers the following questions:

- a. What is the activity?
- b. Who conducts the activity?
- c. Where is the activity conducted?
- d. What percentage of your total time is allocated to the activity?
- e. How is the activity funded (for example, donations, fees, etc.) and what percentage of your overall expenses is allocated to this activity?
- f. How does the activity further your exempt purposes?

The Humanitarian Way is a nonprofit organization (501c3) that provides shelter-diversion services to families in the Springfield, Missouri area. Our services include the following:

1. Activity One

- (a) consulting with the client
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 10 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

2. Activity Two

- (a) assessing client's housing insecurity needs
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 15 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

3. Activity Three

- (a) providing appropriate funds and/or resources to prevent homelessness (either short-term or long-term)
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 10 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

4. Activity Four

- (a) conducting post-assessments to evaluate outcomes and eliminate housing insecurities
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 15 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

5. Activity Five

- (a) fundraising activities
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 25 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 30 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

6. Activity Six

- (a) writing grants
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 15 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

7. Activity Seven

- (a) organizational administration with the client
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 5 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

8. Activity Eight

- (a) organizational meetings with clients, community partners, volunteers, and board members
- (b) board of directors conducts activity, however, in time, we foresee hiring staff
- (c) activity conducted primarily through in-person consultation at an office to be secured by the organization, and virtually, as the situation warrants
- (d) approximately 5 percent of the total time allocated to this activity
- (e) funded through donations and grants with this activity being about 10 percent of the overall budget
- (f) furthers exempt purpose by bringing awareness to the general public about the need for this nonprofit

Financial Plan

Current Financial Status

(November 2022 - December 2022)

- Seed Funding \$20,000*
- Startup Costs \$20,000

*Seed Funding will be from Founder of The Humanitarian Way.

Startup Expenses

(November 2022-December 2022)

- Business Filings & IRS Filings \$1000
- CPA \$1500
- Deposit to Open Bank Account \$5000
- Lawyer/Consultant \$1500
- Logo/Branding \$2000
- Website Development \$9000
- Total \$20,000**
- Balance \$1,000** (due after website complete)

Launch Date - April 3, 2023

(April 2023-December 2023)

- Business Filings & IRS Filings \$1000/yr.
- CPA \$1500/yr.
- Insurance \$1854/yr.
- Lawyer/Consultant \$1500
- Maintaining Email & Website \$1350/yr.
- Part-Time Employee + Insurance \$15,500/yr.*
- PR/Marketing Materials/Supplies \$1000
- Rent at O'Reilly Center for Hope \$1296/yr.
- Total \$25,000**

*TBD if expense is necessary/or alternative to that expense.

Fundraising Plan

(Year 1 - November 21, 2022 to December 31, 2022)

- Local, national, corporate donations \$0
- Online Auction site \$0
- Grants (when applicable) \$0
- In-kind donations of internship time \$0
- Total \$0**

Note: The Humanitarian Way was incorporated on November 21, 2022. It will be in its start-up stages (not fundraising) from November 2022 to March 2023. The launch date for the business and to start fundraising is April 3, 2023.

Projected Financial Status

Including Rented Office Space

(Year 2 - January 1, 2023 – December 31, 2023)*

- Total Revenue (Donations & Grants) \$25,000
- 80% Charity \$20,000
- 20% Overhead \$5,000
- COGS (Cost of Goods Sold) \$25,000
- Gross Profit** \$0
- Gross Profit Margin*** \$0

*Business launch date (website goes live) is April 3, 2023.

**Gross Profit = Total Revenue minus COGS

***Gross Profit Margin = Gross Profit/Total Revenue x 100 percent

Gaps in Funding

(Year 2)

- Additional Seed Funding (available year two) \$10,000*
- Charitable Donation (possibility) \$10,000
- Total \$20,000**

*\$3,300 of \$10,000 deposited to business bank account (February 2023)

Plan for Potential Surplus

- Surplus could be \$10,000 with charitable donation possibility.
- Use for Fundraising activities.
- Hire intern(s) or part-time assistant when not available from in-kind donations at area universities.

Fundraising Plan

(Year 3 - January 1, 2024 to December 31, 2024)

- Local, national, corporate donations \$35,000*
 - Online Auction site \$2,500*
 - Grants (when applicable) \$12,500**
 - In-kind donations of internship time \$10,000***
- Total \$60,000**

*80 percent for charity/20 percent for overhead costs

**100 percent for charity maybe required with grants

***area universities such as MSU and its foundations